REQUEST FOR EXPRESSIONS OF INTEREST

THE UNITED REPUBLIC OF TANZANIA

TANZANIA PORTS AUTHORITY

Consultancy Services for Feasibility Study for
Dar es Salaam Port Rail Action Plan (Dar Port RAP)
EOI: NO. AE/016/2011-12/CTB/C/20

Tanzania Ports Authority (TPA) has received a grant from the Germany Government through KfW towards the cost of the Transport Sector Support Project and intends to apply part of the proceeds to finance eligible payments under the contract for Consultancy Services for Feasibility Study for the Proposed Terminal and Action Plan for the Overall Rail Operations at Dar es Salaam Port.

Dar es Salaam Port (Dar Port) has been experiencing a dramatic increased congestion, especially containerized cargo handling. An in-depth assessment of the causes of port congestion has been made in the "Congestion Assessment Study,DSM Port", published in September 2008 and in the "Tanzania Ports Master Plan", published in February 2009 and both indicate that the long dwell time is one of the key factors for congestions and that the long dwell time in turn is caused by a number of factors, which include insufficient capacity of both road and rail infrastructures.

The objective of the consultancy is to carry out a study that would help TPA to develop a a proposal for an appropriate solution to overcome the rail-induced bottlenecks in Dar Port to increase the efficiency of operations and to promote the modal shift from road to rail to create ecological benefits at the same time.

The scope of the services will include but not limited to the following activities:

i. Screening of Studies - Numerous studies have been carried out or are ongoing on the possible development of Dar Port and the Tanzanian transport sector that the consultant needs to take note of and make use for the Dar Port RAP. The consultant shall be responsible for the interpretation of the data which may have to be updated.

ii. Market Analysis and Forecasting - Based on existing data the consultant shall analyze the market prospects of Dar Port, especially in the field of container and major bulk and break bulk commodities.

iii. Comprehensive site analysis - The consultant shall prepare a comprehensive site analysis for the proposed extension area for the construction of the new loading zone (container rail terminal) at Kurasini.

iv. Ownership, legal framework (including customs) and security measures - The consultant shall review the existing ownership of the proposed port extension area, analyze the legal framework for port extension and evaluate the availability under legal and administrative aspects and recommend the legal and administrative measures necessary to establish the new facility.

v. Review of the existing operational port/rail concept at Dar Port and recommendations for reorganization of the overall railway operations, incl. optimal integration with ongoing extensions and the proposed site for a new TRL rail container terminal.

vi. Operational Concept, Preliminary Design and Cost Estimate for the New TRL (Container) Rail Terminal.

vii. Financial viability of the project- The consultant shall determine the financial viability of the project

viii. Stakeholders participation - The consultant shall organize a stakeholder workshop to

TPA now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The short-listing criteria are the consulting firms' experience in undertaking similar assignments, general and specific qualifications and experience of the proposed team and experience of the firm in the region.

It is envisaged the study shall be conducted by a team of experts comprising of:

- Transport Economist (Team Leader)
- Financial and Tariff Expert
- Port/Railways Operations Expert (Deputy Team Leader)
- Civil Engineer (Rail/Port Infrastructure)
- Engineer (Rail/Port Equipment)
- Legal Expert / Customs Expert

Consultants may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications.

Selection will be in accordance with procedures set out in the Public Procurement Act of 2004 and its Regulations. Only firms with demonstrated experience in similar assignments will be short-listed and invited to submit Proposals.

Expressions of interest must be delivered in a written form (in **one** original plus **two** copies) to the address below (in person, or by mail) by **Thursday June 28, 2012, at 10.00 hours** local time and will be opened publicly shortly thereafter at TPA Conference Room located on the 2nd floor. Bidders or representatives wishing to witness the opening are welcome to attend.

The Secretary
Central Tender Board
Tanzania Ports Authority
P.O.Box 9184, **Dar es Salaam, Tanzania**
Tel. No : +255-22-2134712
Fax No : + 255-22-2124575
E-mail : pmu@tanzaniaports.com